



## 2008 Top Small Business Contractors

### Large corporations listed in 2008 data from Fedmine.us:

Lockheed Martin	3M Company
Boeing	Hewlett-Packard Company
Raytheon	AT&T
GTSI	Rolls Royce
L-3 Communications	Dell Computers
British Aerospace (BAE)	Corporate Express
Northrop Grumman	Office Depot
Booz Allen Hamilton	Xerox
Thales	General Electric
General Dynamics	

*\* Please note: This does not represent the full spectrum of large, household names found within the government's 2008 small business contracting data.*

8 of the top 10 are large firms = 80%

Dollar total of Top 10 = \$3,869,287,109.00

Dollar total of 8 Large firms = \$3,305,843,552.00

Percent of dollars in Top 10 going to large firms = 85.44%

60 of the top 100 are large firms = 60%

Dollar total of Top 100 = \$15,110,088,612.00

Dollar total of 60 Large firms = \$9,725,535,114.00

Percent of dollars in Top 100 going to large firms = 64.36%

**Breakdown of large recipients of federal small business contracts by rank:**

#1 - AAI Corporation, DUNS 003090198 – a large firm with over 40,000 employees and over \$11.6 billion in annual revenue. Subsidiary of Textron Inc., DUNS 001338979, a large publicly-traded company with over 43,000 employees and over \$14 billion in annual revenue. (\$775,773,505.00)

#2 - VSE Corporation, DUNS 049997380 – Large publicly-traded company with over 1900 employees and \$1.04 billion in annual revenue. (\$765,142,109.00)

#3 – ManTech Telecommunications and Information Systems Corp., DUNS 801008228 – large publicly-traded company with over 1100 employees and \$1.2 billion in annual revenue. Subsidiary of ManTech International Corporation, DUNS 053518312, a large publicly-traded company with over 7900 employees and \$1.8 billion in annual revenue. (\$385,050,538.00)

#4 - JVYS, Inc., DUNS 110483521 – a joint venture between Yulista Management Services, Inc. an ANC and Science and Engineering Services, Inc. According to CCR, JVYS does not meet the small business size standard for the only NAICS code it operates under, 334419, and therefore is not a small business. (\$326,363,145.00)

#6 – Technical and Management Services, DUNS 101918811 – comes up as DRS Technical Services Inc. a large company with over 1500 employees and \$650 million in annual revenue. Subsidiary of Finmeccanica SpA, DUNS 428869465, a large publicly-traded company with over 73000 employees and \$21.1 billion in annual revenue headquartered in Rome, Italy. (\$283,250,992.00)

#8 - SGT, Inc., DUNS 878901396 – large company with over 1500 employees and over \$290 million in annual revenue. (\$273,872,955.00)

#9 – Ssangyong (USA) Incorporated, DUNS 073271900 – Subsidiary of Ssangyong Corporation, DUNS 687894469, a large publicly-traded company based in Seoul, Korea with annual revenue of \$1.1 billion. Ssangyong Corporation is owned by Morgan Stanley Private Equity Holdings of Luxembourg, DUNS 400066770. (\$254,149,950.00)

#10 – Sierra Nevada Corporation, DUNS 094373495 – a large company with over 1600 employees and over \$690 million in annual revenue. (\$242,240,358.00)

#11 – Global Fleet Sales, Inc., DUNS 165974002 – large business with over 1700 employees and more than \$112 million in annual revenue. (\$231,752,891.00)

#13 – Petro Star Inc., DUNS 131463705 – ANC, subsidiary of the Arctic Slope Regional Corporation, DUNS 076637073, a large business with over 6000 employees and more than \$1.7 billion in annual revenue. (\$216,101,493.00)

#14 – Miscellaneous Foreign Contractors, DUNS 123456787 – generic DUNS number and no way of knowing who is listed. (\$210,000,000.00)

#15 - Colt Defense LLC, DUNS 121396217 – a large publicly-traded company with over 1000 employees and over \$136 million in annual revenue. Subsidiary of Colt Defense Holding LLC, DUNS 603395794, also a large company. (\$209,091,409.00)

#20 – Force Protection Industries, Inc., DUNS 003268989 – Large business with over 1200 employees and more than \$400 million in annual revenue. Subsidiary of Force Protection Inc., DUNS 878090687, a large publicly-traded firms with over 1100 employees and over \$1.3 billion in annual revenue. (\$198,353,276.00)

#21 – GTSI Corp., DUNS 107939357 – a large publicly-traded firms with over 600 employees and more than \$740 million in annual revenue. (\$196,936,085.00)

#22 – Small Business Consolidated Reporting, DUNS 136721201 – Also known as GPC Small Business, a generic category and DUNS for contracting, no information available. (\$185,818,851.00)

#25 – Small Business Consolidated Reporting (3234), DUNS 136721201 – same as above. (\$182,171,687.00)

#27 – Telos Corporation, DUNS 056280621 – large publicly-traded firm with over 550 employees and more than \$95 million in annual revenue. (\$179,215,455.00)

#31 – Vision Associates of Rochester, DUNS 149453610 – listed in Fedmine Data as DUNS 136721201, which is Small Business Consolidated Reporting and having done \$172,008,788.00 for 2008. Under the correct DUNS, Vision Associates of Rochester did \$2,619,761.00 with the federal government for 2008.

#32 – Multimax Inc, DUNS 602938771 – Large Firm with 100 employees and over 885 million in annual revenue. Also a subsidiary of Harris IT Corp, which has 16,500 employees and revenue of \$5,005 million dollars. (\$168,880,625)

#33 – Liqaa Al Mustkbal Co. Ltd For Gen Conts, DUNS 123456787 – Registered in CCR as Miscellaneous Foreign Contractors. Not a small business. (\$157,471,528)

#36 – Tybrin Corporation, DUNS 037305646 – Registered in CCR as a large business. (\$143,153,267)

#39 – Placid Refining Company, DUNS 806591108 – Registered in CCR as a large business under NAICS code 324110. (\$134,823,042)

#40 – FSS Alutiiq Joint Venture, DUNS 135252950 – Registered in CCR as a large business under NAICS code 493110 (\$132,802,190)

#41 – A S R C Aerospace Corp, DUNS 004435470 – ANC Registered Minority Owned. (\$132,360,815)

#42 – ITS Services Inc, DUNS 782826903 – Registered with 4 NAICS codes in CCR, not one is classified as a small business. (132,204,764)

#43 – Ameriquel Group LLC, DUNS 130027592 – Classified large in CCR under NAICS code 311422. (\$125,134,065)

#44 – VSE Corporation, DUNS 049997380 – Large business under numerous NAICS codes. (\$121,284,904)

#46 – United States Postal Service, DUNS 787487169 – CCR registered this DUNS to Pershing Road Development Company, which is a large business under NAICS 531120. (\$117,892,313)

#48 – DHS Systems LLC, DUNS 131695629 – Large Business with numerous NAICS codes in CCR. (\$113,443,608)

# 49 – CSI Aviation Services, DUNS 102793460 – Large Business registered in CCR with 4 NAICS showing large status. (\$112,172,680)

#50 – World Wide Technology Inc, DUNS 614948396 – Business registered in CCR as a large business in 9 of 11 NAICS codes. (\$111,585,034)

#51 – Procurenent Inc, DUNS 044081388 – Procurenent was acquired by SAIC, DUNS 611641312, which is a large publicly-traded firm that has over 45,000 employees and over \$10 billion in annual revenue. (\$110,431,395)

#52 – Morgan Research Corporation, DUNS 189071368 – Out of 12 NAICS codes registered on CCR, none of them registered as a small business. (\$109,040,905)

#53- Viasat Incorporated, DUNS 175096619 – Primary NAICS code has a max of 750 employees to qualify as a small business. However, have 1,800 employees with reported revenue of 628.2 in 2009. (\$108,443,387)

#54 – ACC Construction Company, DUNS 161700646 – Registered in CCR with 2 NAICS codes. Neither qualifies as a small business. (\$106,331,248)

#56 Alutiiq International Solutions, LLC, DUNS 168378912 – ANC registered with CCR on numerous NAICS codes, not one classifying as small business. (104,383,138)

#58 Rock-Sea LLC, DUNS 807316505 – Registered as large business on CCR. (\$103,254,798)

#59 – Gary-Williams Energy Corporation, DUNS 121422125 – Subsidiary of the Gary-Williams Company which has 296 employees and reported 29.5 million in revenue. (\$103,233,976)

#60 - Aviation & Missile Solutions, DUNS 090260089 - firm is not reported as small on CCR, yet received small business contracts totaling in (\$102,899,712)

#61 – SGT, Inc., DUNS 780414652 – large firm with over 1200 employees and over \$160 million in annual revenue, only small for one NAICS code 517110, “Wired Telecommunications Carries,” but most contracts awarded under other NAICS codes. (\$102,672,940.00)

#62 – Viatech, Inc., DUNS 796028165 – Subsidiary of D & S Consultants, Inc., DUNS 792244097, both are mainly large based on NAICS codes through CCR. (\$101,660,228.00)

#63 - Sparta Inc., DUNS 038267076 – a large company with over 1200 employees and over \$300 million in annual revenue. Sparta is a subsidiary of Cobham PLC, DUNS 217006709, a large publicly-traded company with over \$2.1 billion in annual revenue based in the UK. (\$101,227,526.00)

#66 – Earl Industries, LLC, DUNS 153920269 – large business with over 900 employees and more than \$300 million in annual revenue. (\$99,464,208.00)

#69 – Alutiq International Solutions, LLC, DUNS 795021083 – ANC, according to CCR, listed as a large business, with over 400 employees and more than \$27 million in annual revenue. (\$98,334,496.00)

#72 – Aerovironment Inc, DUNS 058024456 – Registered 12 NAICS codes on CCR, only 4 (336322, 336411, 336413, 517210) registered to do small business work. Firm has 658 employees and 058024456 reported \$247.7 million for revenue in 2009. (\$96,655,955)

#73 – Sierra Nevada Corporation, DUNS 094373495 – Has 20 NAICS codes registered with the CCR and not a single one qualifies as small business. Firm has over 1,600 employees and \$690 million in annual revenue in 2008. (\$94,940,098)

#74 – Chenega Technology Services Corporation, DUNS 048418730 – an ANC with over 620 employees and a reported revenue of \$527.8 million in 2008. The primary NAICS code they are listed under (54151) states that the maximum revenue is \$25 million. They are also a subsidiary of the Chenega Corporation, which reported 4,500 employees and revenue of \$893.7 million in 2008. (\$94,667,327)

#75 - Lakeshore Engineering Services, DUNS 838767960 – Based upon NAICS code 541330, which says the max annual revenue for a small business in this field is \$4

million, the reported \$28.5 million excludes them from being a small business. (\$91,555,127)

#76 – Fuentez System Concepts, DUNS 150777472 –Bought by publicly traded large business Stanley Inc in 2004, Stanley has over 4,400 employees and in 2009 the annual revenue reached \$779.7 million. (\$90,987,557)

#78 – Sopakco Inc, DUNS 052946894 – Registered with 3 NAICS codes in CCR, 2 of the codes are small business, but one is classified large (493190). (\$90,161,119)

#79 – Iowa Tribe Of Oklahoma, DUNS 082469826 – Classified as both large and small business based on numerous NAICS codes registered in CCR. (\$89,914,500)

#80 – CMI Management Inc, DUNS 60261923 – All 11 of the NAICS code they are registered under on CCR are not classified as small business. (\$89,771,979)

#82 – Nuclear Fuel Services Inc- In CCR their only NAICS code (325188 All Other Basic Inorganic Chemical Manufacturing) is not classified as a small business. (\$86,439,580)

#87 – NCI Information Systems Inc, DUNS 620864504 – Classified as a large business in all of the 10 NAICS its filed under. (\$84,865,412)

#91 – Fibertek Inc, DUNS 107940207 – Registered as a small business for 4 of 6 NAICS codes on CCR. Not registered as small for NAICS Engineering Services (541330), or Facilities Support Services (561210). (\$80,471,097)

#92- SI International Inc, DUNS 182993170 – Registered as a Computer Facilities Management Services through NAICS, but not as a small business. (\$79,425,944)

#94 – Arrowhead Global Solutions Inc, DUNS 627785884- DUNS belongs to Caprock Government Solutions, registered in CCR but not as small business. (\$79,099,252)

#95 – Science and Systems Applications, DUNS 087694808 – Large business only classified as small through wired telecom services, no contracts have gone under that NAICS for small business. (\$78,972,105)

#96 – Pearson Engineering LTD, DUNS 295128748 – UK Based company not classified in CCR as a small business. (\$78,496,126)

#100 – Alutiq Business Services LLC, DUNS 795021968 – ANC based off of CCR is more large business codes than small. (\$77,231,657)

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